

Better World Books Sales Summary

Fiscal Year 2020/21:

Year	Month	Units Sold	Gross Sales	Market Commission	Net Sales	Partner Commission
2020	Jul	318	\$ 153.96	\$ 31.53	\$ 122.43	\$ 24.14
2020	Aug	184	\$ 134.69	\$ 26.65	\$ 108.03	\$ 21.23
2020	Sep					
Q1		502	\$ 288.65	\$ 58.18	\$ 230.46	\$ 45.37
2020	Oct					
2020	Nov					
2020	Dec					
Q2		-	\$ -	\$ -	\$ -	\$ -
2021	Jan					
2021	Feb					
2021	Mar					
Q3		-	\$ -	\$ -	\$ -	\$ -
2021	Apr					
2021	May					
2021	Jun					
Q4		-	\$ -	\$ -	\$ -	\$ -
FY 2019/20 Total		502	\$ 288.65	\$ 58.18	\$ 230.46	\$ 45.37

Fiscal Year 2019/20:

Year	Month	Units Sold	Gross Sales	Market Commission	Net Sales	Partner Commission
2019	Jul	377	\$ 249.72	\$ 51.99	\$ 39.55	\$ 39.55
2019	Aug	595	\$ 791.49	\$ 162.51	\$ 125.80	\$ 125.80
2019	Sep	894	\$ 1,257.38	\$ 1,012.73	\$ 202.54	\$ 202.54
Q1		1,866	\$ 2,298.59	\$ 1,227.23	\$ 367.89	\$ 367.89
2019	Oct	532	\$ 315.98	\$ 66.54	\$ 249.44	\$ 49.89
2019	Nov	444	\$ 421.05	\$ 82.27	\$ 338.78	\$ 62.76
2019	Dec	439	\$ 295.85	\$ 58.51	\$ 237.33	\$ 47.47
Q2		1,415	\$ 1,032.88	\$ 207.32	\$ 825.55	\$ 160.12
2020	Jan	325	\$ 211.49	\$ 44.19	\$ 167.30	\$ 33.46
2020	Feb	251	\$ 188.80	\$ 39.62	\$ 149.18	\$ 29.84
2020	Mar	257	\$ 143.21	\$ 32.64	\$ 110.57	\$ 21.73
Q3		833	\$ 543.50	\$ 116.45	\$ 427.05	\$ 85.03
2020	Apr	369	\$ 122.26	\$ 25.48	\$ 96.78	\$ 18.80
2020	May	295	\$ 73.49	\$ 13.74	\$ 59.75	\$ 11.54

2020	Jun	341	\$ 251.84	\$ 49.89	\$ 201.95	\$ 39.52
Q4		1,005	\$ 447.59	\$ 89.11	\$ 358.48	\$ 69.86
FY 2019/20 Total		5,119	\$ 4,322.56	\$ 1,640.11	\$ 1,978.97	\$ 682.90

Fiscal Year 2018/19:						
Year	Month	Units Sold	Gross Sales	Market Commission	Net Sales	Partner Commission
2018	Jul	568	\$ 545.29	\$ 87.08	\$ 458.21	\$ 91.64
2018	Aug	543	\$ 557.24	\$ 90.17	\$ 467.07	\$ 93.41
2018	Sep	432	\$ 331.68	\$ 56.56	\$ 275.12	\$ 55.03
Q1		1,543	\$ 1,434.21	\$ 233.81	\$ 1,200.40	\$ 240.08
2018	Oct	286	\$ 261.33	\$ 42.20	\$ 219.13	\$ 43.83
2018	Nov	263	\$ 243.02	\$ 38.53	\$ 204.48	\$ 40.90
2018	Dec	220	\$ 145.65	\$ 23.58	\$ 122.08	\$ 24.42
Q2		769	\$ 650.00	\$ 104.31	\$ 545.69	\$ 109.15
2019	Jan	191	\$ 89.95	\$ 18.99	\$ 70.96	\$ 14.19
2019	Feb	111	\$ 156.96	\$ 29.40	\$ 127.56	\$ 20.67
2019	Mar	227	\$ 168.76	\$ 32.22	\$ 136.54	\$ 27.31
Q3		529	\$ 415.67	\$ 80.61	\$ 335.06	\$ 62.17
2019	Apr	336	\$ 370.98	\$ 72.65	\$ 298.33	\$ 59.67
2019	May	663	\$ 764.37	\$ 147.07	\$ 617.30	\$ 123.46
2019	Jun	414	\$ 397.62	\$ 74.45	\$ 323.17	\$ 64.64
Q4		1,413	\$ 1,532.97	\$ 294.17	\$ 1,238.80	\$ 247.77
FY 2018/19 Total		4,254	\$ 4,032.85	\$ 712.90	\$ 3,319.95	\$ 659.17

Fiscal Year 2017/18:						
Year	Month	Units Sold	Gross Sales	Market Commission	Net Sales	Partner Commission
2017	Jul	805	\$ 874.72	\$ 146.28	\$ 728.44	\$ 145.69
2017	Aug	532	\$ 630.15	\$ 103.05	\$ 527.10	\$ 105.42
2017	Sep	461	\$ 486.20	\$ 77.88	\$ 408.32	\$ 81.67
Q1		1,798	\$ 1,991.07	\$ 327.21	\$ 1,663.86	\$ 332.78
2017	Oct	387	\$ 411.81	\$ 67.49	\$ 344.33	\$ 68.87
2017	Nov	346	\$ 867.63	\$ 160.85	\$ 706.78	\$ 141.36
2017	Dec	327	\$ 312.20	\$ 55.15	\$ 257.05	\$ 51.41
Q2		1,060	\$ 1,591.64	\$ 283.49	\$ 1,308.16	\$ 261.64
2018	Jan	302	\$ 469.27	\$ 74.21	\$ 395.06	\$ 79.01
2018	Feb	267	\$ 219.45	\$ 35.25	\$ 184.20	\$ 36.84
2018	Mar	283	\$ 264.53	\$ 44.05	\$ 220.48	\$ 44.10
Q3		852	\$ 953.25	\$ 153.51	\$ 799.74	\$ 159.95
2018	Apr	344	\$ 453.42	\$ 75.93	\$ 377.49	\$ 75.50

2018	May	1,117	\$ 1,690.30	\$ 279.95	\$ 1,410.35	\$ 282.07
2018	Jun	850	\$ 1,409.18	\$ 231.69	\$ 1,177.49	\$ 235.50
Q4		2,311	\$ 3,552.90	\$ 587.57	\$ 2,965.33	\$ 593.07
FY 2017/18 Total		6,021	\$ 8,088.86	\$ 1,351.78	\$ 6,737.09	\$ 1,347.44

Fiscal Year 2016/17:						
Year	Month	Units Sold	Gross Sales	Market Commission	Net Sales	Partner Commission
2016	Jul	1,098	\$ 1,358.69	\$ 216.31	\$ 1,142.39	\$ 228.49
2016	Aug	909	\$ 1,070.42	\$ 175.81	\$ 894.61	\$ 178.93
2016	Sep	1,173	\$ 1,805.98	\$ 285.10	\$ 1,520.89	\$ 304.19
Q1		3,180	\$ 4,235.09	\$ 677.22	\$ 3,557.89	\$ 711.61
2016	Oct	713	\$ 1,053.42	\$ 163.88	\$ 889.54	\$ 177.91
2016	Nov	649	\$ 967.97	\$ 96.85	\$ 871.12	\$ 174.23
2016	Dec	903	\$ 1,512.78	\$ 180.02	\$ 1,332.76	\$ 266.55
Q2		2,265	\$ 3,534.17	\$ 440.75	\$ 3,093.42	\$ 618.69
2017	Jan	641	\$ 1,020.17	\$ 105.82	\$ 914.35	\$ 182.87
2017	Feb	486	\$ 644.16	\$ 69.89	\$ 574.27	\$ 114.86
2017	Mar	725	\$ 1,451.85	\$ 229.19	\$ 1,222.67	\$ 244.53
Q3		1,852	\$ 3,116.18	\$ 404.90	\$ 2,711.29	\$ 542.26
2017	Apr	456	\$ 807.72	\$ 132.39	\$ 675.32	\$ 135.07
2017	May	398	\$ 632.78	\$ 104.86	\$ 527.92	\$ 105.59
2017	Jun	398	\$ 670.55	\$ 111.53	\$ 559.02	\$ 111.81
Q4		1,252	\$ 2,111.05	\$ 348.78	\$ 1,762.26	\$ 352.47
FY 2016/17 Total		8,549	\$ 12,996.49	\$ 1,871.65	\$ 11,124.86	\$ 2,225.03

Fiscal Year 2015/16:						
Year	Month	Units Sold	Gross Sales	Market Commission	Net Sales	Partner Commission
2015	Jul	949	\$ 2,275.89	\$ 368.30	\$ 1,907.59	\$ 381.53
2015	Aug	1,131	\$ 3,286.39	\$ 532.40	\$ 2,753.99	\$ 550.81
2015	Sep	1,226	\$ 2,792.61	\$ 453.89	\$ 2,338.72	\$ 467.76
Q1		3,306	\$ 8,354.89	\$ 1,354.59	\$ 7,000.30	\$ 1,400.10
2015	Oct	879	\$ 1,995.12	\$ 333.19	\$ 1,661.93	\$ 332.40
2015	Nov	699	\$ 1,331.96	\$ 223.66	\$ 1,108.30	\$ 221.67
2015	Dec	1,095	\$ 2,216.73	\$ 357.06	\$ 1,859.66	\$ 371.94
Q2		2,673	\$ 5,543.80	\$ 913.91	\$ 4,629.89	\$ 926.00
2016	Jan	816	\$ 1,370.08	\$ 228.33	\$ 1,141.75	\$ 228.35
2016	Feb	1,264	\$ 2,647.80	\$ 407.96	\$ 2,239.84	\$ 447.98
2016	Mar	1,409	\$ 2,955.84	\$ 454.84	\$ 2,501.00	\$ 500.22
Q3		3,489	\$ 6,973.72	\$ 1,091.13	\$ 5,882.59	\$ 1,176.55

2016	Apr	1,270	\$ 1,838.36	\$ 282.28	\$ 1,556.09	\$ 311.23
2016	May	1,515	\$ 2,609.27	\$ 410.81	\$ 2,198.45	\$ 439.70
2016	Jun	1,343	\$ 2,081.90	\$ 334.79	\$ 1,747.11	\$ 349.43
Q4		4,128	\$ 6,529.53	\$ 1,027.88	\$ 5,501.65	\$ 1,100.37
FY 2015/16 Total		13,596	\$ 27,401.95	\$ 4,387.51	\$ 23,014.44	\$ 4,603.02

Fiscal Year 2014/15:						
Year	Month	Units Sold	Gross Sales	Market Commission	Net Sales	Partner Commission
2014	Jul	582	\$ 1,546.32	\$ 283.01	\$ 1,263.31	\$ 252.67
2014	Aug	735	\$ 2,099.53	\$ 346.98	\$ 1,752.55	\$ 350.52
2014	Sep	728	\$ 1,834.82	\$ 306.47	\$ 1,528.36	\$ 305.68
Q1		2,045	\$ 5,480.67	\$ 936.45	\$ 4,544.21	\$ 908.86
2014	Oct	486	\$ 991.41	\$ 158.82	\$ 832.60	\$ 166.53
2014	Nov	557	\$ 944.07	\$ 149.11	\$ 794.97	\$ 159.00
2014	Dec	1,348	\$ 4,255.65	\$ 722.46	\$ 3,533.19	\$ 706.65
Q2		2,391	\$ 6,191.13	\$ 1,030.38	\$ 5,160.75	\$ 1,032.17
2015	Jan	3,216	\$ 11,400.59	\$ 1,845.96	\$ 9,554.64	\$ 1,910.97
2015	Feb	1,834	\$ 5,612.97	\$ 916.43	\$ 4,696.53	\$ 939.32
2015	Mar	1,637	\$ 4,023.76	\$ 663.56	\$ 3,360.20	\$ 672.06
Q3		6,687	\$ 21,037.32	\$ 3,425.96	\$ 17,611.37	\$ 3,522.35
2015	Apr	1,351	\$ 3,740.87	\$ 617.13	\$ 3,123.74	\$ 624.76
2015	May	1,361	\$ 3,439.53	\$ 565.04	\$ 2,874.49	\$ 574.91
2015	Jun	1,064	\$ 2,627.37	\$ 435.73	\$ 2,191.64	\$ 438.34
Q4		3,776	\$ 9,807.77	\$ 1,617.90	\$ 8,189.87	\$ 1,638.01
FY 2014/15 Total		14,899	\$ 42,516.89	\$ 7,010.69	\$ 35,506.20	\$ 7,101.39

Fiscal Year 2013/14:						
Year	Month	Units Sold	Gross Sales	Market Commission	Net Sales	Partner Commission
2013	Jul	714	\$ 1,784.59	\$ 300.06	\$ 1,484.53	\$ 296.91
2013	Aug	607	\$ 1,693.93	\$ 277.60	\$ 1,416.33	\$ 283.27
2013	Sep	691	\$ 1,864.33	\$ 328.18	\$ 1,536.15	\$ 307.24
Q1		2,012	\$ 5,342.85	\$ 905.84	\$ 4,437.01	\$ 887.43
2013	Oct	1,089	\$ 3,218.23	\$ 600.10	\$ 2,618.13	\$ 523.64
2013	Nov	1,051	\$ 2,735.33	\$ 491.50	\$ 2,243.83	\$ 448.77
2013	Dec	1,535	\$ 4,348.65	\$ 760.02	\$ 3,588.63	\$ 717.74
Q2		3,675	\$ 10,302.20	\$ 1,851.62	\$ 8,450.59	\$ 1,690.16
2014	Jan	1,488	\$ 4,623.77	\$ 776.92	\$ 3,846.84	\$ 769.39
2014	Feb	763	\$ 1,927.66	\$ 331.58	\$ 1,596.08	\$ 319.22
2014	Mar	1,318	\$ 3,897.28	\$ 687.62	\$ 3,209.66	\$ 641.95
Q3		3,569	\$ 10,448.70	\$ 1,796.12	\$ 8,652.58	\$ 1,730.56

2014	Apr	789	\$ 2,158.38	\$ 373.16	\$ 1,785.22	\$ 357.05	
2014	May	1,333	\$ 3,766.30	\$ 658.42	\$ 3,107.87	\$ 621.59	
2014	Jun	802	\$ 2,108.16	\$ 347.15	\$ 1,761.00	\$ 352.21	
Q4		2,924	\$ 8,032.84	\$ 1,378.74	\$ 6,654.10	\$ 1,330.86	
FY 2013/14 Total		12,180	\$ 34,126.59	\$ 5,932.32	\$ 28,194.27	\$ 5,639.00	